

## Message Text

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17

ACTION TRSE-00

INFO OCT-01 EA-10 ISO-00 NEA-10 IO-10 H-02 L-03 PA-02

PRS-01 USIA-15 SP-02 AID-05 EB-07 NSC-05 CIEP-02

SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-01

INR-07 NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 /119 W

----- 094603

R 190624Z JUN 75

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 4606

INFO AMCONGEN HONG KONG

UNCLAS MANILA 8384

USADB

DEPT PASS TRSY FOR ZINMAN

HONG KONG FOR MORRIS ALLEN

E.O. 11652: NA

TAGS: EAID, EFIN

SUBJ: REQUEST FOR INFORMATION: IBRD PROCUREMENT PRACTICES

REF A) MANILA 4981 (NOTAL) B) STATE 98811 (NOTAL)

1. IN CONNECTION WITH ONGOING EXAMINATION AND ANALYSIS

US SHARE OF ADB PROCUREMENT, WOULD APPRECIATE INFORMATION  
ON HOW IBRD STRUCTURES IFB'S ON PROJECTS SPECIFYING  
SUPPLY AND ERECTION OF EQUIPMENT.

2. REFTELS DISCUSSED PROBLEMS ENCOUNTERED SOME US  
SUPPLIERS IN TENDERING FOR IFB'S WHICH REQUIRED NOT  
ONLY SUPPLY AND DELIVERY BUT INSTALLATION AND ERECTION  
AS WELL; PROPOSED APPROACH TO ENCOURAGE WIDER US SUPPLIER  
PARTICIPATION.

3. REFTELS INDICATED ADB WILLINGNESS ENTERTAIN PARALLEL

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AND COMPLEMENTARY BIDS ON NAM NGUM PROJECT, PROVIDING

ACCEPTABLE TO BORROWER. WESTINGHOUSE SUBSEQUENTLY  
INFORMED USADB ON ANOTHER ADB PROJECT, EGAT (THAILAND)  
INSISTED ON SINGLE BID FOR SUBSTATION ELECTRICALS.

4. WOULD APPRECIATE LEARNING PERCENTAGE IBRD-FINANCED  
TENDERS ISSUED IN QUOTE SUPPLY AND ERECT UNQUOTE  
FORMAT, AND EXPERIENCE RE US FIRMS RESPONDING THERETO.  
PLEASE REPEAT REPLY TO HONG KONG FOR ALLEN.

PURNELL

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROCUREMENT, POLICIES, MARKET SHARE REPORTS, PROGRAMS (PROJECTS), CONTRACTS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MANILA08384  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750213-0498  
**From:** MANILA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750635/aaaabfom.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION TRSE  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 MANILA 4981, 75 (NOTASTATE 98811  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 FEB 2003  
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**Review Exemptions:** n/a  
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**Review Markings:**

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EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR INFORMATION: IBRD PROCUREMENT PRACTICES  
**TAGS:** EAID, EFIN, US, RP, IBRD, ADB-1  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006